



Legal Issues Series

Instructor: Robert Incollingo, Esq.

What to Expect (Legally) from your Home Inspector (C20160393) - An overview of the standards of practice for home inspection in the State of New Jersey, and detail what the customer and agent may expect - as a matter of law - from the home inspector. Approved for 2 core CE credits. **\$25/member, \$40/non-member.**

- May 23, 6pm-8:30pm, Oct. 10, 6pm-8:30pm; Nov. 14, 6pm-8:30pm

Unclear Title: The Law of Encumbrances (C20160387)- An overview of the ways in which real property can be encumbered by encroachments, deed restrictions, and liens and claims of every type. Approved for 2 core CE credits. **\$25/member, \$40/non-member.**

- Sept. 19, 6-8:30pm

Unsettled: The Legal Aftermath of Failure to Close (C20160478) - In this fragile economy, as never before, the practicing real estate professional needs a roadmap to the legal landscape of breach of contract, where today's witnesses become tomorrow's defendants, and today's poor decisions support tomorrow's claims in issue. Approved for 2 core CE credits. **\$25/member, \$40/non-member.**

- June 22, 9:30am to 12:30pm

NJ Residential Construction Regulation: The Rules for Building Wealth (C20160374) - This course will equip the real estate professional with an overview of the regulatory framework for the business of residential construction in the State of New Jersey. Approved for 2 core CE credits. **\$25/member, \$40/non-member.**

- June 28, 6-8:30pm; Oct. 24, 6-8:30pm; Nov. 15, 6-8:30pm

Take Together for \$25/members, \$40/non-members:

Amendments, Addenda & Contract Revisions (C20160337) - An overview of the inherent legal principles and the required formalities for legally binding contract revision. Approved for 1 core CE credit. **\$15/member, \$25/non-member.**

- July 25, 6-7:15pm and Nov. 28, 6-7:15pm

Fraud, Frauds, and Consumer Fraud in NJ Real Estate Practice (C20160367) - A conceptual framework to recognize, to distinguish, and hopefully to avoid the different types of fraud and deceit examined. Approved for 1 core CE credit. **\$15/member, \$25/non-member.**

- July 25, 7:15-8:30pm and Nov. 28, 7:15-8:30pm

NJ Real Estate Disclosure (C20160147) - A common sense guideline for dealing with disclosure issues in this volatile market. It will equip the real estate professional with an overview of legal disclosure obligations in NJ real estate transactions. Approved for 2 core CE credits. **Members free, non-members \$15.**

- July 18, 6-8:30pm; Aug. 1, 6-8:30pm;
Sept. 5, 6-8:30pm; Oct. 3, 6-8:30pm; Nov. 1, 6-8:30pm



Registration required. See reverse of flyer for registration information.

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How to Register for BCCAR's Real Estate Success Institute Courses

Member Registration

1. Go to www.bccar.us and click on the "Education & Events" hot button and then on the second "CLICK HERE" link to access our Internet Member Services (IMS).
2. Log on to IMS
 - Logon ID: Your NRDS Number.
 - Default password: "welcome"
3. Select "Education Calendar" under the Education section.
4. Select the class you wish to take.
5. Click "Proceed to Registration" to complete your registration.

Non-Member Registration

- Follow step 1 above for Member Registration. Once on the IMS login page, click "Create a Non Member Account." Then follow steps 3 to 5 to complete registration,
- Or call to register: 856-428-1013.

Where Do I Find My NRDS number?

- Locate NRDS ID on REALTOR® Magazine Mailing Label: Your Nine Digit NRDS ID can be found in the location marked below on the mailing label of your REALTOR® Magazine,
- NRDS ID Lookup Tool: The National Association of REALTORS® website provides a lookup tool you can use by entering your name and e-mail address or license number. It is available here: <https://reg.realtor.org/roreg.nsf/retrieveID?OpenForm>,
- Or call BCCAR: 856-428-1013.

I Changed My Password and Can't Remember It

- Call BCCAR to recover your password: 856-428-1013.

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